



Gregory Gorospe

Partner
Ice Miller LLP

Greg Gorospe is a partner in Ice Miller's Real Estate Group. Prior to joining Ice Miller, he was the General Counsel of WP Glimcher, and prior to that, he had been with Jones Day for 20 years in its Columbus office. He was a partner in Jones Day's Real Estate Group when he left. Greg helps real estate developers, lenders and investors navigate a wide variety of transactions, including joint ventures, financings, acquisitions and dispositions, leasing and workouts.. Greg has extensive experience in the multifamily housing, telecommunications, healthcare and retail sectors. He has also represented clients in public/private partnerships for parking, road, utilities and other infrastructure projects.

Greg has a strong corporate background, including portfolio and line-of-business acquisitions and dispositions. He advised Verizon in its \$5 billion lease-leaseback transaction for over 11,000 of its U.S. cell towers, and has counseled most of the other U.S. carriers and some foreign carriers in similar transactions. Greg has negotiated multiple, compatible debt facilities for clients like Sprint and Nextel, helping them to create solid financial structures out of a web of facilities including credit lines, revolvers, high-yield and investment grade debt issues, export facilities, and inventory and receivables financings.

During his time with WP Glimcher, he worked with the rest of the management team and the Board of Directors on strategic projects, including plan development, renovation, leasing, acquisition, and disposition strategies for the company's retail properties. He also gained an appreciation for the complexities faced by executives, boards of directors, general counsels, and in-house legal teams, an experience which informs his service to such clients today.

