



Michelle (Proia) Roe

**Vice President, General Counsel
Thirty-One Gifts**

Michelle (Proia) Roe is Vice President, General Counsel of Thirty-One Gifts in Columbus, Ohio, the largest family-owned business in Central Ohio based on its number of full-time employees. Thirty-One Gifts was named the fastest growing woman-owned business in the world in 2014 by the Women's' President Organization. The Company has 80,000 independent sales consultants doing business in the U.S. and Canada.

As an executive leader at Thirty-One, Michelle oversees Legal, Loss Prevention, Security, Safety, Workers' Comp and Data Privacy/Cyber-Security. She serves as the primary liaison for the Company's Advisory Board of Directors. Thirty-One Gifts is a proud member of the Direct Selling Association, where Michelle serves on both the General Counsel and Government Relations Subcommittees. Michelle also leads the Company's government affairs and legislative efforts.

Michelle previously served as General Counsel-Americas & Secretary for Mettler-Toledo, LLC at its US headquarters in Columbus, Ohio. Mettler-Toledo International Inc., with global headquarters in Switzerland, is a \$2.4 billion global manufacturer of precision instruments and is publicly traded on the New York Stock Exchange. While at Mettler-Toledo, Michelle managed the Company's legal matters for North and South America. Prior to joining Mettler-Toledo, Michelle served as in-house counsel at RPM International Inc. and Wheeling-Pittsburgh Steel Corporation.

Michelle currently serves on the Nationwide Children's Hospital Ambassador Council. She is a past president of both the Ohio Women's Bar Association and the Northeast Ohio Chapter of the Association of Corporate Counsel (ACC). Michelle is a 2015 "Women You Should Know" Honoree, as recognized by the Women for Economic and Leadership Development (WELD) organization. WELD awarded twelve women with this honor in the Central Ohio region in 2015. Michelle also co-chaired Mettler-Toledo's United Way Campaign in North America from 2012-2015.

Michelle is a 1992 cum laude graduate of the University of Rochester, where she received her degree in Political Science and a special certification in International Relations. She received her J.D. degree from the University of Pittsburgh School of Law in 1995 and served as Executive Editor of the School's Journal of Law & Commerce.

